

Message Text

UNCLASSIFIED

PAGE 01 STATE 259934

63

ORIGIN NEA-10

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COM/CAGNE - MR. SMITH (INFO)

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FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN

UNCLAS STATE 259934

E.O. 11652: N/A

TAGS: BEXP

SUBJECT: AMERICAN MEDICORP PROJECT

1. WE UNDERSTAND EMBASSY IS AWARE THAT MINISTRY OF HEALTH/
PBO STUDY IS UNDER WAY OF HOSPITAL CONSTRUCTION PROJECTS
ALREADY TENTATIVELY AWARDED TO AMERICAN MEDICORP AND BRITISH
AND FRENCH CONSORTIUM WITH SOME REDUCTION IN SCOPE OF
PROJECTS LIKELY. AMERICAN MEDICORP HAS LEARNED THAT IRANIANS
HAVE MET WITH BRITISH AND FRENCH REPS, APPARENTLY TO DISCUSS
POSSIBLE MODIFICATION OF PROJECTS, BUT HAVE NOT REQUESTED
SUCH MEETING WITH AMERICANS. MEDICORP IS CONCERNED THAT
ITS POSITION BEING UNDERCUT AND THAT PROJECT MODIFICATION
MAY RESULT IN MEDICORP LOSING OUT TO FOREIGN COMPETITION.
WOULD APPRECIATE ANYTHING EMBASSY CAN PROVIDE ON STATE
OF PLAY TO PASS TO MEDICORP. KISSINGER

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